

Charitable Vending Inc.

Background – For the last 20 years various DPA offices have had independent vending operations to provide funds for Christmas parties and other expenses outside of normal business operations. This experience has allowed me to experience the pitfalls and potential of the vending business. As such, I have formed Charitable Vending Inc. (CVI), a corporation whose sole purpose is to provide funds for charitable purposes through vending operations at various sites. Although not strictly a nonprofit entity, CVI will disburse all net profits as they are earned. Additionally, all labor, for management, administrative and operational functions will be provided by volunteers in order to maximize the available charitable funds for distribution.

Advantages to Partners - Because the expenses of CVI are devoid of labor, which typically is a major component of the retail cost of the vending products, we are able to offer the same products as the traditional vendors at 10-15% lower cost. Product pricing will be mutually developed with the Partner. Furthermore, the Partner is offered the opportunity to disburse 25% of the net profits of the particular location to the charity of choice. If this is not of interest to the Partner, the corporation will disburse the Partner's share to the designated charities of choice of CVI.

Discriminators - In addition to the cost savings addressed above, CVI offers a constantly tailored product selection based on employee/user preferences. In addition to the standard 12 oz. soda, specialized drinks and packaged products are offered based upon demand. As demand increases or wanes, product offerings are revised. Weekly replenishment of supply is normal however if a single product is totally consumed in less than one week, replenishment cycles will be accelerated. Similarly, to avoid being an administrative burden to Partners, if usage dictates a less frequent replenishment, such will be the case. Monetary refunds are provided during the weekly replenishment cycle without question for an equipment malfunction and product refunds are provided for any dissatisfaction with the product for any reason. CVI will only provide packaged goods (not fresh product with greater spoilage potential) which are prior to packaging freshness expiration dates. CVI will provide maintenance/replacement of equipment malfunctions within 24 hours of notification. CVI will provide product sales information to the Partner on a quarterly basis including net profit by site and will disburse charitable net profits as discussed above to those Partners who desire on a frequency and through the means desired by the Partner.